

Del Mar Day Wednesday, August 11th



Treasurer's Report

SGMP Treasurer: Sher Takahashi

Beginning balance as of 7/1/04 per bank: \$8,189.03
 Income received: \$0.00
 Total expenses: \$230.00
 Ending balance as of 7/31/04 per bank: \$7,959.03

Post time

2:00 p.m.

Board meeting

11:00 a.m. to 1:00 p.m.
 at Pappachino's Restaurant
 2750 Via de la Valle
 Del Mar

Questions

Contact Marc Saucedo
 marcsman20@hotmail.com
 909-725-2494

SGMP members should meet near the
 tarmac, grandstand area near the
 finishline at 1:45 p.m.

Next meeting...

Educational Retreat Tuesday, September 14th

Pala Casino, Resort & Spa
 >11154 Highway 76
 >Pala, CA 92059

Board Annual Planning Session: 8:00 a.m. - 12:00 p.m.

Educational Retreat: 1:30 p.m. - 5:00 p.m.

Board of Directors

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Chapter Mission Statement

SGMP is a national organization dedicated to improving the knowledge and expertise of individuals in the planning and management of government meetings through education, training, and industry relationships.

President's Perspective

Are you ready for a day at the races? Well, I am. I am really looking forward to having a great time on Wednesday, August 11. Hope to see many of you there.

I would like to use my column this time to bring you up to date on my endeavors to influence the National Board of Directors to take a second look at the Contract Planner definition that was voted into the National Bylaws last year.

Carl Thompson, Executive Director, asked me to provide him with a write-up to present at the National Board meeting July 16. I provided Carl with a two-page document identifying the problem and recommending changes to the current definition below.

CONTRACT PLANNER -- "Individuals, organizations or companies operating under contract to government agencies, and are receiving said payments directly from government agencies, to assist in the planning or implementation of meetings, conferences or conventions are CPs by this definition. Individuals, organizations or companies that are compensated through retainer or commission from suppliers, i.e., hotels, conference centers, cities, etc., will be considered suppliers. This means that individuals, organizations or companies whose income in the planning or placement of government meetings, conferences or conventions is derived from suppliers are also considered as suppliers

This definition, as written, states that if anyone who holds his or her self out to be a CP and receives even one commission from a hotel, conference center, etc., now becomes a supplier.

Our Chapter has already lost one CP because of answering truthfully the questions posed by National at the renewal interview. Because of receiving at least one commission during the year, the member could renew, but as a Supplier. The CP opted, because of budget constraints, to forego membership in SGMP. Our Chapter could lose another four or five CPs that would put our Chapter in a very untenable position.

I proposed that the National Committee review the current definition of a CP and redefine the CP. I recommended several ways in which National could modify this injustice to the CP. Some of these modifications could be:

-- Allow the CP that has received and performed on at least one proposal where the CP has planned an event from beginning to end to remain a CP no matter how many commissions received for site selection only.

-- Allow the CP that has received and performed on (a certain number of) proposals where the CP has planned an event from beginning to end to remain a CP no matter how many commissions received for site selection only.

-- Introduce another category that allows CPs to remain as CPs after they have received and performed on at least one proposal where the CP has planned an event from beginning to end. Increase the dues from \$75 to \$125 for these types, but retain them as CPs.

I received an email from Carl last week advising me that the National Board is concerned and decided to bring this topic to the Supplier Leadership Roundtable in September and request a recommendation before leaving the Sacramento's joint meeting. I'll be there and will provide you with feedback next month.

Just remember, *life's a trip - enjoy the ride.*

David

SGMP San Diego chapter announcements

Goodbye to Michelle Hayes

Michelle Hayes (Holiday Inn Select San Diego) and her husband are striking out on a new adventure and moving to Flagstaff, AZ, on August 16th. Michelle stated she, "...never thought I would be a Zonie. My husband and I will start out fresh and I might be a new owner of a cute little pet shop."

She wanted everyone to know that she has had a great time these past three years with SGMP, thanks everyone for all of our friendship and fun times, and will miss all of us. Their new address and phone number for anyone that wants to see the Grand Canyon or Sedona is:

2129 W Alaska Ave.
Flagstaff, AZ 86001
928-773-1226

National SGMP announcements

APEX to Hold City Discussion Groups

APEX is a five-year effort by the Convention Industry Council to develop and implement accepted practices for the meetings industry. APEX will be holding City Discussion Groups in a number of locations. Their purpose is to provide an open forum through which industry members on the local level can participate and be heard. They are free or low-cost, local, educational programs open to any industry member.

To learn more about APEX, visit the national SGMP web site at www.sgmt.org.

Visit <http://www.sgmtsd.org> for more information.